

Professional Development – How to motivate your colleagues



DiSC Product of the Month

Personal Listening Profile:

This profile helps one discover his/her preferred listening approach and creates a personal development plan to improve communication. Did you know, there are five different listening approaches?

<p style="text-align: center;">D</p> <p>Challenge</p> <ul style="list-style-type: none"> • Likes to be in control of both self and the environment • Needs a challenge • Wants opportunity for advancement • Thrives on power and authority <p>Motivating Environment: fast-paced, results oriented</p>	<p style="text-align: center;">i</p> <p>Recognition</p> <ul style="list-style-type: none"> • Likes immediate feedback • Needs to be able to freely express emotion without reprimand • Loves social recognition • Talks with others to gain insights <p>Motivating Environment: Lots of variety and creativity</p>
<p style="text-align: center;">C</p> <p>Systematic</p> <ul style="list-style-type: none"> • Strives for quality and accuracy • Likes specific feedback • Performs best using logical approaches <p>Motivating Environment: businesslike, task-oriented</p>	<p style="text-align: center;">S</p> <p>Security</p> <ul style="list-style-type: none"> • Likes to provide good service • Thrives on using traditional methods • Needs a clearly defined role • Keeps to the program • Looks for job security <p>Motivating Environment: predictable and orderly</p>

...Next Month... What will you be for Halloween?

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