

Team Building



Determine styles of team members with a DiSC profile. Then, use any of these great tools to help choose a team or “reorganize” team/individual tasks. (D-S, S-I, S-C excellent working pairs)

DiSC® Classic 2.0 Report (10 credits) \$30.00:

- Offers personalized feedback
- Appreciate the strengths and challenges of individual behavioral style
- Illustrates the power of the DiSC model
- Teaches how other styles may have different but equally valid preferences

DiSC Classic 2 Plus (20 credits) \$60.00:

- Can upgrade existing DiSC Classic 2.0 (10 credits)
- Print the narrative report and up to 6 supplemental reports
 - § Strategies for creating positive relationship
 - § Relating to people and the environment
 - § Strategies for managing
 - § Approach to managing others
 - § Strategies for sales management
 - § Approach to selling

Everything DiSC Sales Profile (25 credits) \$75.00:

- Understanding your DiSC sales style
- Identifying and understanding your customer's DiSC buying styles
- Adapting your DiSC sales style to meet your customer's needs

DiSC Preview – Paper only (set of 25) - \$185.00:

- Good for large groups or when determining budget constraints
- Gives basic understanding of 4 DiSC styles

Group Culture Report (15 credits) \$45.00:

- No names are used
- Assess the group/team as a whole
- Incorporates group styles, type of work and goals/mission that the group faces
- Can add/remove profiles and run report a **second time without** being charged additional credits

Team View (free):

- Good report for a manager to have
- Profile graphs with names of each individual within a team/group on one page

...Next Month... Facilitating DiSC – Games and Tools to use

DiSC Humor:

D - Guinness

I - Microbrewery Irish Ale

S - Bud Light

C - Coors'

Beers of Choice for St. Patrick's Day!

dominant, dark, bold

beer of the month, change with occasion

steady, always been around, nothing fancy

smooth & constant, strict guidelines (beer must always be refrigerated)

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