



## NEW PROGRAM

We receive a lot of positive comments on how much DiSCovery Tips is enjoyed by those who read and then share the Tips with others. Some have asked if there is a way to have their log with HR or Training contact info as a way to reinforce DiSC concepts.

Effective September 1, we are offering **this space** as a way to personalize DiSCovery Tips for your organization. Please contact us for details.

**The Summer is coming to an end but our 'To Do Lists' seem to be growing...  
"How do YOU handle the 'Honey Do' list???"**

<p style="text-align: center;"><b>D</b></p> <ul style="list-style-type: none"> <li>✓ Scans the list for the highest priority items (based on <b>their own</b> opinion).</li> <li>✓ Chooses projects that have a direct impact on helping them.</li> <li>✓ Will hire reinforcements to complete tedious and lengthy projects.</li> </ul>	<p style="text-align: center;"><b>i</b></p> <ul style="list-style-type: none"> <li>✓ Scans the list for the 'most fun' items.</li> <li>✓ Asks for help to complete the projects. more people = more fun = quicker result.</li> <li>✓ Never completes entire list as staying focused is close to impossible.</li> </ul>
<p style="text-align: center;"><b>C</b></p> <ul style="list-style-type: none"> <li>✓ Scans the list for the most practical projects.</li> <li>✓ Organizes list by category and location.</li> <li>✓ Researches optimum techniques for completing each task.</li> </ul>	<p style="text-align: center;"><b>S</b></p> <ul style="list-style-type: none"> <li>✓ Handles the 'Honey Do' list perfectly.</li> <li>✓ Does what is told in the order it is received. Complete project, clean up, cross off list and move on.</li> <li>✓ Will look for recognition as each task is completed.</li> </ul>

**...Next Month... Back to School...**

To place an order please call 440-899-9010 or email [sgreenleaf@impact-dev.com](mailto:sgreenleaf@impact-dev.com).

If you would like to be removed from future DiSCovery Tips emails, please reply to sender with Unsubscribe in subject line. Thank you!